

Sugar Beet Food Store Co-op Meeting Minutes

7:00PM

Board of Directors Meeting

Tuesday, January 26

Oak Park Library, Main Branch

Board of Directors Present:, Monica Chadha, Dan Beach, Judy Klem, Maureen Spain, Peter Nolan, Greg Marsey.

GM: Chris Roland

Public Agenda

Meeting called at 7:07

1. Items for Approval
 - a. Meeting Minutes Approved from 12/1/2016
2. General Manager's Report
 - a. We conducted our first inventory since opening. Will now continue these quarterly.
 - b. Established the budget for 2016 anticipating income for the year ahead.
 - c. Working with a consultant from Co-op Development Services (CDS) to analyze store, opportunities for training and growth.
 - d. Healthy Staples program launched – 70-80 items that are aggressively priced to have food accessible to everyone; 95% organic high quality items, signage including shopping list in place.
3. Marketing Initiatives
 - a. Urban Till outing 2/5/16
 - b. Bingo 2/5/16
4. Finance & Membership
 - a. 1,411 Members
5. Owner Comments
 - a. Nicole D: The tare weight those measuring are not doing it accurately each time. Chris: Please notify GM ASAP.
 - i. ACTION: Chris will review with staff again.
 - b. Sharon E: How are we doing toward our fundraising goal re: Schoolhouse getting their rebate from Oak Park Community Bank credit/debit cards?
 - i. ACTION: Chris to follow up with Cheryl and bring update to the next meeting.
 - c. Sharon E: Promoting owner sale items in the store--not sampling them so people are not confused about who gets the sale price

- d. Nicole D: Green Home Experts: Incorporating some of the best sellers from there at Sugar Beet. Bulk cleaning supplies, seeds, garden supplies.
- e. Nicole D: Daily Hot Sandwich more clear pricing, samples would be great. Promote more. Loved the juice discount.

6. Closing

- a. Confirm upcoming meeting dates
 - i. Thursday, February 25th
 - ii. Tuesday, March 22nd
- b. Bonus Gift Card to GM from Board

7. Meeting adjourned 7:51 pm